

### The Teo Solution

Teo's Mission Critical Unified Communications (UC) suite enables organizations from small businesses to enterprise to communicate with greater ease; improving relationships and helping them achieve greater operational efficiencies, so they can accomplish more in less time.



#### Market Fit

- *Best in class UC suite for the mid-market (50 - 2000 users)*
- *Integrated Mission Critical UC and Voice Solution*
- *Customizable Solutions to fit customer needs*
- *Flexible deployments to deliver at the customer's discretion*
- *Extraordinarily scalable*
- *Variety of deployment and service options*



#### Price & Financing

- *Minimal Upfront Investment for both partners and customers*
- *Cost effective options for both cloud and premises*
- *Simplified licensing to avoid confusion*

### From Our Partners

"Teo Technologies not only provides great products and solutions, but what sold our company on partnering was the level of sales and technical support they provide."

*Eric Marcus / Marcus Networking Inc.*

### Customer Testimony

"...They were cost-effective and a price performer with value-add. I would recommend and have recommended Teo UCC to other companies and associates."

*Scott Craig / AltaSource Group*



#### Service

- ***Crafted Mission critical UC platform and voice services***
- ***Delivered on Premise, Cloud, or Hybrid***
- ***Responsive 24 x7 US based support teams***
- ***Comprehensive service and warranty on all UC line***
- ***Experienced, average of 20 years plus among team members***
- ***Comprehensive warranty end-to-end***



#### Great Fit Verticals

- *Healthcare*
- *Manufacturing*
- *Education*
- *State & Local Municipalities*
- *Federal Government*
- *Financial*
- *Non-Profits*
- *Carriers*